corvaglia

December 30, 2019

Ms. Greta Bashota, Office Manager ExportHelp Switzerland Global Enterprise Stampfenbachstr. 85 8006 Zurich

Dear Ms. Bashota,

Corvaglia is a leading technology partner to the beverage industry with headquarters in Eschlikon Switzerland, and like many Swiss firms we are engaged in sales around the world. We set global standards when it comes to cap or closure solutions for PET plastic bottles.

I had the great pleasure of working with the team of Navigator Consulting who assisted us in finding an ideal location for our first U.S. manufacturing location. Despite my considerable business experience in North America, we decided to seek professional support to help us manage our expansion. The Navigator team was able to adapt its process to accommodate our ambitious timeline so that we were able to identify several feasible locations in less than four months. It was great to have one go-to person who would manage all project stakeholders and provide the relevant information in an unbiased and objective format to facilitate our decision-making.

Navigator's approach to economic development and site selection is truly catered to the needs of a partnership between companies and local communities and has helped me appreciate the unique "psychology" of U.S. economic development. Their experience in the field and vast network of partnerships has enabled us to tap into a support network of state and local economic development organization, all of whom went above and beyond to support our project. The Navigator team was great at helping us manage the complexity of our expansion project that goes beyond site selection and encompasses interrelated topics such as construction, incentives and utilities to name a few.

Ultimately, we were able to meet our targets and decide on a great location for our new operations. Personally, I am grateful to the Navigator Consulting team lead by Mr. James Blair for helping us save valuable time and resources.

James B. Fisher

President & General Manager Corvaglia Closures USA, Inc.